



Press Release

Launch of Solar Purchasing Group

A new company launches with the aim of negotiating discounts for member companies on material and components they buy for solar PV manufacturing.

Fort Mills, SC – March 19, 2012. Solar Purchasing Group (SPG) works on the principle of cooperative purchasing. Member companies are able to collectively assert greater purchasing leverage for the materials and components they need, such as glass, cells, back sheets, junction boxes, EVA, stringing material along with other peripheral materials.

All discounts are negotiated before member companies make purchases, based on the amount of material/components the SPG members require collectively.

SPG is already negotiating purchasing contracts with the world's most renowned material producers, vendors and distributors and based on the buying habit of the individual member company, they will have pricing tiers offering different discount levels. The higher the tier, the higher the discount the member company will receive. There will be additional rebates if the group meets their consumption commitments.

In addition SPG will contribute to materials standardization and certification, by providing the purchasing group with a platform to provide feedback to vendors, helping to raise efficiencies within member companies' PV fabs, while lowering production costs.

To become a member, companies will pay a low \$5,000 USD initiation fee and annual membership fee. Vendors, sponsorship programs and related events aimed at members and vendors will be offered as SPG develops.

SPG was founded by PV specialist having many years of experience in the photovoltaic manufacturing industry and operates globally with its main offices in the USA, Germany, Switzerland and Hong Kong. In the coming months, more information about the venture will be added to www.solarpurchasing.com. In the meantime, please visit the website to register interest.

Background

The Solar Purchasing Group, LLC is registered in the South Carolina, USA to facilitate a reduction in material cost by bundling similar materials from various production companies and thereby making use of higher quantities of goods to be purchased.



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